Gap Cover

Extended Cancer Cover
Extended Dentistry Cover
Medical Premium Waiver

Underwritten by Guardrisk Insurance Company.
Guardrisk is a registered and authorised Financial Services Provider
FSP Number 75

Zestlife is an authorised Financial Services Provider
FSP Number 37485

Gap Cover 2020
Gap Cover 2020

For all medical aid members that face the problem of increasing self-payment gaps, we have the solution.

THE PROBLEM

All medical aid members face the problem that surgeons, anaesthetists and other specialists frequently charge more than the amount covered by the medical aid.

When this occurs, the medical aid member becomes liable to pay for the medical expense shortfall (self-payment gap).

The table below contains some common procedures that incur medical expense shortfalls. Listed too are the Rand amounts that are not covered by the medical aid and would ordinarily require payment by the member. These amounts are based on actual Gap Cover claims paid in 2019.

<table>
<thead>
<tr>
<th>Procedure</th>
<th>Amount (R)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Natural Childbirth</td>
<td>22,910</td>
</tr>
<tr>
<td>Caesarean Section Childbirth</td>
<td>26,379</td>
</tr>
<tr>
<td>Tonsillectomy</td>
<td>6,891</td>
</tr>
<tr>
<td>Hernia Repair</td>
<td>42,803</td>
</tr>
<tr>
<td>Breast Cancer Surgery</td>
<td>87,221</td>
</tr>
<tr>
<td>Knee Replacement Surgery</td>
<td>69,127</td>
</tr>
<tr>
<td>Hip Replacement Surgery</td>
<td>77,316</td>
</tr>
<tr>
<td>Spinal Surgery</td>
<td>126,327</td>
</tr>
<tr>
<td>Cancer Treatment</td>
<td>115,210</td>
</tr>
<tr>
<td>Heart Surgery</td>
<td>149,997</td>
</tr>
</tbody>
</table>

The continued growth in the self-payment gap means that medical aids now pay less than half of the average total specialist fees, leaving members to pay the shortfall.

The graph below shows how the self-payment gap has grown since 2006 and how this trend is expected to continue into the future.

THE SOLUTION

Medical aid members can insure themselves against medical expense shortfalls with Zestlife’s comprehensive Gap Cover options.

Zestlife Universal Gap Cover offers the most comprehensive medical expense shortfall cover with extensive financial protection against a wide range of health risks.

Zestlife Essential Gap Cover offers affordable cover for the most frequent medical expense shortfalls, and additional financial protection for selected health risks.

Both of these options cover main members and dependants of all South African registered medical aids.

Extended Cancer Cover, Extended Dentistry Cover and Medical Aid Premium Waiver Cover can be added to enhance both policy options.

PLEASE NOTE

Gap Cover is not a medical aid or a substitute for medical aid. It’s a health insurance policy that provides cover for medical expense shortfalls that arise when your medical aid only covers your medical treatment costs in part. To qualify for this cover the medical aid’s part payment must be paid from the medical aid hospital benefit or major medical benefit. To assist you in choosing the Gap Cover option that best suits your needs please study the benefits summary, or for further assistance and expert advice, please contact Zestlife or your Zestlife appointed Financial Advisor.
### Zestlife Universal Gap Cover

**Who’s Covered**

Cover is available to individuals and families on any South African medical aid without maximum entry age restrictions.

**Individual Cover** is for those who don’t have any medical aid dependants.

**Family Cover** is for the main medical aid member and their spouse and family dependants on the same medical aid. Family Cover also applies where spouses and children are on separate medical aids.

### Zestlife Essential Gap Cover

**Who’s Covered**

Cover is available to individuals and families on any South African medical aid without maximum entry age restrictions.

**Individual Cover** is for those who don’t have any medical aid dependants.

**Family Cover** is for the main medical aid member and their spouse and family dependants on the same medical aid. Family Cover also applies where spouses and children are on separate medical aids.

### SECTION A - MEDICAL EXPENSE SHORTFALL COVER

All individuals and family members are covered up to a medical expense shortfall limit of R165 000 per year.

#### In-hospital Cover

Shortfalls are covered on doctors and specialists charges of up to 500% of the medical scheme tariff (MST). The shortfall cover amount provided is calculated as: doctors and specialists charges (limited to 5 times MST) less the greater of either the medical scheme’s contribution to these costs or the MST.

#### Out-of-hospital Cover

Cover is provided for ±50 out-patient procedures including CT, PET and MRI scans. The shortfall cover amount provided is calculated as: doctors and specialists charges (limited to 5 times MST) less the greater of either the medical scheme’s contribution to these costs or the MST.

#### Medical Aid Co-payment Cover

Co-payments charged by medical aids for hospital admissions, scans and medical procedures are covered.

#### Non-network Co-payment Cover

Full cover for co-payments charged by medical aids for using a non-DSP (Designated Service Provider) hospital or provider. This cover is subject to a maximum of R10 000, limited to one claim per policy each year.

#### Emergency Room/Casualty Ward Cover

R20 000 cover per calendar year for treatment in a hospital’s casualty ward within 48 hours following accidental injury. Fees charged by prosthetists, orthotists, items such as crutches, neck braces, knee and ankle guards, post treatment and recuperative devices are not covered by this benefit.

#### Enhanced Cancer Cover: Co-payment

Co-payments levied by medical aids when the annual cancer treatment limit is exceeded will be covered. This cover can be used for general and specialised treatment and biological drugs. Subject to a maximum co-payment of 25% of the costs of treatment.

#### Medical Aid Cancer Limit Extender Cover

When a medical aid imposes a cancer treatment cost limit, cover is provided for 20% of the continued treatment costs. This cover can be used for general and specialised treatment and biological drugs.

#### Enhanced Cancer Cover: Cosmetic Breast Reconstruction

Cosmetic breast reconstruction cover of up to R20 000. This cover is paid towards the costs of surgical breast reconstruction of the non-affected breast, in the event of a single mastectomy resulting from breast cancer.
Internal Prosthesis and Artificial Joint Cover

Cover of up to R35,000 per policy per calendar year is provided for medical expense shortfalls and co-payments on the cost of internal prosthesis such as artificial joints. This cover is provided after the exhaustion of the medical aid annual threshold if the limit has been exceeded. No cover is provided under this benefit for intraocular lenses or prosthesis that are not replacing a body part such as cardiac stents.

In-hospital Dentistry Expense Shortfall Cover

Dentistry shortfalls are covered on doctor, dentist and specialist charges of up to 500% of the medical scheme tariff (MST). The shortfall cover amount provided is calculated as: doctors and specialists charges (limited to 5 times MST) less the greater of either the medical scheme’s contribution to these costs or the MST.

Robotic Medical Procedure Cover

Cover of up to R30,000 per policy per calendar year for medical expense shortfalls that arise directly from the use of robotic machinery in the course of in-hospital operative treatment.

SECTION B - HEALTH INSURANCE BENEFITS

Enhanced Cancer Cover: Lump Sum Pay-out

Lump sum cover of R30,000 in the event of first time diagnosis with stage 2 cancer. Payment of this benefit is subject to registration on the medical aid’s oncology treatment program. This is a fixed benefit payment that is not reliant on verification of actual treatment costs. This cover excludes skin cancer and applies to cancer diagnosed after the commencement of cover and after completion of the 12-month waiting period.

Accidental Dentistry Cover

R19,250 accidental tooth fracture cover due to an external blow to the mouth is provided per individual per year. This cover is payable at a rate of R2,750 for each tooth, irrespective of cover provided by the medical aid.

Accidental Death and Permanent Disability Cover

A R50,000 lump sum benefit is paid in the event of accidental death or accidental permanent disability. The accidental permanent disability cover ceases at age 65.

Trauma Counselling Cover

Cover of R750 per session for counselling is provided following any individual insured under the policy being subject to or a witness to an act of violence or traumatic accident. Counselling must commence within 6 months of traumatic event and will be covered to a maximum policy limit of R25,000 over a period of 6 months.

Medical Aid and Gap Policy – Premium Waiver Cover

A lump sum benefit is payable equal to 12 times the policyholder’s combined gap cover and medical aid premiums at the time of claim. This benefit is subject to a policy limit of R100,000 and is payable following the accidental death or accidental permanent disability of the policyholder. Cover for this benefit ceases at age 65.
MONTHLY PREMIUMS

**ZESTLIFE UNIVERSAL GAP COVER**

<table>
<thead>
<tr>
<th>COVER FOR INDIVIDUALS</th>
<th>ZESTLIFE ESSENTIAL GAP COVER</th>
</tr>
</thead>
<tbody>
<tr>
<td>Younger than 55 years old</td>
<td>R401 pm</td>
</tr>
<tr>
<td>55-64 Years old</td>
<td>R506 pm</td>
</tr>
<tr>
<td>65 Years and older</td>
<td>R568 pm</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>COVER FOR FAMILIES</th>
<th>COVER FOR FAMILIES</th>
</tr>
</thead>
<tbody>
<tr>
<td>Where all lives insured are younger than 65.</td>
<td>R506 pm</td>
</tr>
<tr>
<td>Where one or more lives insured are older than 65.</td>
<td>R568 pm</td>
</tr>
</tbody>
</table>

*An over-65 premium applies if the main medical scheme member or any of their dependants are 65 years or older at commencement of their cover. Premiums are valid for 2020 and is subject to change on 1 Jan 2021.

The policy terms and conditions of the Universal and Essential Gap Cover options are contained in the summary below. For the full terms and conditions please refer to the policy document.

**PRE-EXISTING CONDITION EXCLUSION**

**Unique Policy Benefit:** There are no general waiting periods or condition specific waiting periods that withhold cover after the commencement date of the policy.

However no benefits are payable for a period of 12 months from the start date of cover in respect of medical conditions, for which in the 12 months before the start date of the cover, medical advice, diagnosis, care or treatment was received or would reasonably have been recommended.

Pregnancy before the start date of cover will be regarded as a pre-existing condition and any pregnancy and birth related claims will be excluded for 12 months from the start date of the cover.

If prior to the start date of cover a policyholder had cover under another Medical Expense Shortfall Policy with similar benefits, then the pre-existing condition waiting period will only be applied to the unexpired part of the pre-existing condition period from the previous policy. The pre-existing condition exclusion will however apply for the full period of 12 months for any benefit not provided under the previous Medical Expense Shortfall Policy.
GENERAL EXCLUSIONS

No benefits will be paid for claims arising from:

- Nuclear weapons or nuclear or ionizing radiation.
- Suicide, attempted suicide or intentional self-injury.
- The taking of any drug or narcotic unless prescribed by and taken in accordance with the instructions of a registered medical practitioner (other than the insured person).
- Illness or injury caused by the use of alcohol.
- Illegal behaviour, or as a result of breaking the law of the Republic of South Africa.
- Participation in war, terrorist activity, invasion, rebellion, active military duty, police duty, police reservist duty, civil commotion, labour disturbances, riot, strike or the activities of locked out workers.
- Aviation accident, except on a commercial flight as a fare-paying passenger.
- Participation in any form of race or speed test involving any mechanically propelled vehicle, vessel, craft or aircraft.

SPECIFIC EXCLUSIONS

No benefits are payable for:

- Cosmetic surgery unless required due to illness or injury.
- Penalty co-payments imposed by medical aids for not following the rules of the medical aid. Examples of these penalties are amounts due as a result of not obtaining a pre-authorisation from the medical aid for a procedure or consulting a specialist without first obtaining a referral from a general practitioner.
- Pre- and post-hospitalisation doctors and specialists charges.
- Treatment for obesity or treatment that is required as a result of obesity.
- Elective or routine procedures and physical examinations including tests, annual check-ups, ECGs and contraception-related treatments.
- Treatment for depression, mental or stress-related conditions.
- Claims not covered by the medical aid.
- Private and home nursing.
- Hospital charges.
- Medication and other materials.
- External prosthesis.
- Cancer treatment or planned procedures received outside the Republic of South Africa. This exclusion does not apply to treatment arising from accident or illness while travelling for a period of less than 60 consecutive days.
- Day-to-day medical practitioner charges.
- Dental implants.
- Emergency medical transportation.
- Out-of-hospital dental procedures.
- Exploratory procedures or procedures that are paid for by your medical aid on exception or ex-gratia basis.
- Diagnosis and/or treatment for sleeping disorders.
- Treatment costs for services rendered by allied health care professionals, such as but not limited to dieticians, podiatrists, audiologists, chiropractors, acupuncturists, speech therapists, biokineticists, occupational therapists, scientists and technologists.

CLAIMS

All claims must be lodged within 180 days of the medical treatment giving rise to the claim. The claim form can be found on www.zestlife.co.za.

Claim pay-outs are either made to the policyholder or directly to the treating doctors, specialists or medical service providers, at the insurer’s discretion.
Extended cover options

This is an optional policy benefit that will pay-out either R100 000 or R200 000 in the event of the first-time diagnosis of cancer. This covers the policyholder and medical aid dependants insured under the policy. This cover can be taken out on either Zestlife Gap Cover options. When applying for this cover, policyholders will be required to answer an underwriting question that relates to previous diagnosis or treatment of cancer.

This cover excludes skin cancer and has a 12-month pre-existing condition exclusion and a six-month upfront waiting period from the date of commencement of cover. Cover continues until the insured’s 65th birthday.

<table>
<thead>
<tr>
<th>Extended Lump Sum Cancer Cover Amount</th>
<th>Monthly Premium</th>
</tr>
</thead>
<tbody>
<tr>
<td>R100 000</td>
<td>R92</td>
</tr>
<tr>
<td>R200 000</td>
<td>R150</td>
</tr>
</tbody>
</table>

Premiums are valid for 2020 and may increase on 1 Jan 2021.
Extended Dentistry Cover offers optional lump sum cover for emergency, accidental and specialised dentistry and can be added to either Zestlife Gap Cover options. This cover insures the policyholder and their medical aid dependants for all the conditions and fixed pay-out amounts listed in the table below.

<table>
<thead>
<tr>
<th>INSURED CONDITION</th>
<th>LIKELY TREATMENT</th>
<th>COVER AMOUNT</th>
</tr>
</thead>
<tbody>
<tr>
<td>Impacted wisdom tooth (teeth in the process of eruption that are not impacted are excluded)</td>
<td>Surgical Tooth Removal</td>
<td>R1 000 for each tooth</td>
</tr>
<tr>
<td>Periodontitis (severe infection of the gums where the attachment of the tooth to the gum is broken down)</td>
<td>Gum Surgery</td>
<td>R1 750 for each event</td>
</tr>
<tr>
<td>Jaw Fracture</td>
<td>Surgery</td>
<td>R16 500 for each event</td>
</tr>
<tr>
<td>Dental Emergency (dental pain or infection that requires immediate treatment for relief)</td>
<td>Emergency Root Canal, temporary crown, temporary filling</td>
<td>R1 250 for each event</td>
</tr>
<tr>
<td>Accidental Tooth Fracture (50% of the visible tooth is lost due to accident resulting in permanent nerve damage)</td>
<td>Crown, splinting, bridge</td>
<td>R4 500 for each tooth</td>
</tr>
<tr>
<td>Severely decayed or damaged tooth (two thirds of the tooth is lost due to decay or trauma)</td>
<td>Crown</td>
<td>R3 250 for each tooth</td>
</tr>
<tr>
<td>A maximum of 2 teeth are covered in 12 months</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Impaired chewing due to loss of tooth / teeth (Teeth can be lost due to infection or trauma, 2nd and 3rd molar positions are excluded)</td>
<td>Removable Denture</td>
<td>R5 500 for each jaw</td>
</tr>
<tr>
<td>Paid once for each upper or lower jaw for each 24 months</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Reduced dental stability due to tooth loss (Tooth is lost resulting in adjacent teeth potentially changing position causing the bite to become unstable) Can only claim for teeth lost after the Extended Dentistry Cover starting date and which is not as a result of a condition that existed prior to this start date.</td>
<td>Implant or Bridge</td>
<td>R10 000 for each tooth</td>
</tr>
<tr>
<td>Limited to one claim in 12 months</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

This cover has a six-month upfront general waiting period from the date of commencement of cover, a 12-month pre-existing condition exclusion and cover ceases at age 65.

<table>
<thead>
<tr>
<th>Extended Dentistry Cover</th>
<th>Monthly Premium</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>R262</td>
</tr>
</tbody>
</table>

Premiums are valid for 2020 and may increase on 1 Jan 2021.
The Medical Premium Waiver policy provides cover that will continue to pay your medical aid and Zestlife Gap Cover premiums in the event of your death or permanent disability. This cover is an additional stand-alone policy that enhances and extends the medical aid and gap cover premium waiver benefit that is embedded in the Zestlife Universal Gap Cover policy.

Your Zestlife Gap Cover policy embedded benefit only applies to the Universal Gap Cover option and will only pay out in the event of accidental death or accidental permanent disability. This embedded cover will only cover your ongoing medical aid and Zestlife Gap Cover premiums for a period of 12 months.

The Medical Premium Waiver policy however pays out on death and permanent disability, whether caused by accident or natural causes and will pay your actual medical aid and Zestlife Gap Cover premiums up to a maximum amount of R9 000 per month, for a period of either 24 or 60 months. The Medical Premium Waiver policy benefit will continue for 24 or 60 months after the initial 12 month benefit that is covered under the Zestlife Universal Gap Cover policy has been used.

This cover can be taken out as extended cover for both the Zestlife Universal and Zestlife Essential Gap Cover options.

**TERMS AND CONDITIONS**

In the first 12 months from the date that the Medical Premium Waiver policy commences, no cover will be provided for claims that arise from medical conditions that existed in the 12 months prior to the policy’s commencement date. There are also general exclusions that apply e.g., claims that result from suicide, intentional self-inflicted injury or participation in war or crime. In the case of a permanent disability claim, the benefit payment will commence after a 30 day assessment period and will be paid for the insured period or until the policyholder’s recovery, whichever occurs first. Cover is available up to age 60 for new policyholders and ceases for existing policyholders at age 70.

<table>
<thead>
<tr>
<th>Extended Medical Premium Waiver Cover</th>
<th>Maximum Monthly Benefit Payment</th>
<th>Monthly Premium</th>
</tr>
</thead>
<tbody>
<tr>
<td>24 Month Cover Period</td>
<td>R9 000</td>
<td>R195</td>
</tr>
<tr>
<td>60 Month Cover Period</td>
<td>R9 000</td>
<td>R343</td>
</tr>
</tbody>
</table>

*Premiums are valid for 2020 and is subject to change on 1 Jan 2021.

**CONTACT US**

For expert advice, please contact Zestlife on (021) 180 4220 / 0860 009 378 or e-mail info@zestlife.co.za or visit www.zestlife.co.za to apply online today.